

OKLAHOMA INDUSTRIAL FINANCE AUTHORITY
REGULAR MEETING
March 29, 2023

The Directors of the Oklahoma Industrial Finance Authority held a Regular Meeting at 10:00 a.m. on Wednesday, March 29, 2023, in the Conference Room of the Oklahoma Industrial Finance Authority, 9220 North Kelley Avenue, Oklahoma City, Oklahoma.

The following members of the Authority were PRESENT:

Mr. Keith Ventris, Chairman
Mr. Bridge Cox, Vice Chairman
Mr. Pete Carey, Secretary-Treasurer
Mr. Hank Bradley, Member
Mr. Matthew Caldwell - Member
Mr. Brent Kisling, Member
Mr. D.R. Shipley, Member

The following members of the Authority were ABSENT:

Mr. Todd Russ, non-voting member

Others attending the meeting were members of the Oklahoma Industrial Finance Authority staff and other guests representing firms doing business with OIFA, who are listed on the Attendance Register which is kept in the original meeting file.

ROLL CALL

Chairman Ventris called the meeting to order and requested a roll call from the Assistant Secretary, after which he declared a quorum present.

In response to a question by Chairman Ventris, it was reported that notice of the meeting of the Authority was filed in the office of the Oklahoma Secretary of State and public notice of this meeting was posted in prominent view at 9220 North Kelley Avenue, Oklahoma City, Oklahoma, twenty-four (24) hours prior to this meeting excluding Saturdays, Sundays, and legal holidays, all in compliance with the Oklahoma Open Meeting Act.

READING OF THE MINUTES

Reading of the minutes of the February 22, 2023, meeting was waived. Mr. Shipley made a motion to approve the minutes and was seconded by Mr. Caldwell. All members present voted AYE.

FINANCIAL REPORT

Ms. Dobbins reported that on pages 18 and 19 the financial statements for the month ending February 28, 2023. The interest income is up 68% at \$846,000. The interest expense is up 88% at \$649,000 leaving OIFA with a net interest income of \$197,000. Ms. Dobbins noted the quarterly rate increase from 3.52% to 4.77% on the interest expense line that was effective February 1st.

Ms. Dobbins added, that after the miscellaneous income from closing fees and \$140,000 in operating expenses, the net income is \$64,000 for the year.

Mr. Caldwell made a motion to approve the financial report, as presented. Mr. Shipley seconded the motion. All members present voted AYE.

PRESIDENT'S REPORT

Mr. Davis reported as Sunny mentioned the interest income is up substantially as well as the interest expense. If you look at just February net interest margin is small at \$8,557, but it is positive. The achievement of a positive net interest margin is due to OIFA purchasing SBA pools. Those investments are variable rate and tied to the Wall Street Journal Prime Rate. The OIFA outstanding bond interest expense is also tied to Wall Street Journal Prime. The authority will not get rich off the investment strategy, but the SBA Pools yield locks in a little margin as opposed to what we saw last fall with negative arbitrage that would have been devastating at this point. The cost of funds has increased significantly year over year.

Lastly, Mr. Davis added that it is time to engage with the Auditors for FY 23 financial audit. If the Board doesn't have an issue, it is his intention to sign the engagement agreement with Finley and Cook. This agreement does have a price increase of \$400. Mr. Davis felt comfortable with this increase with what has gone on between last year and this year in terms of inflation. The auditors will do field work in September.

Mr. Davis stated that this concludes his President's report, and he was happy to answer any questions.

ADJOURNMENT

Chairman Ventris asked if there was any further business. Mr. Cox made a motion to adjourn the meeting. Mr. Shipley seconded the motion. All members present voted AYE, and the meeting was adjourned.

These minutes officially approved and adoption this 26th day of April, 2023.

Keith Ventris
Chairman

SEAL Pete Cox
Secretary