

**MINUTES OF
REGULAR MEETING OF THE DIRECTORS OF
THE OKLAHOMA DEVELOPMENT FINANCE AUTHORITY
May 31, 2023**

The Directors of the Oklahoma Development Finance Authority held a Regular Meeting at 10:00 a.m. on Wednesday, May 31, 2023, in the Conference Room of the Oklahoma Development Finance Authority, 9220 North Kelley Avenue, Oklahoma City, Oklahoma.

The following members of the Authority were PRESENT:

Mr. Keith Ventris, Chairman
Mr. Bridger Cox, Vice Chairman
Mr. Peter Carey, Secretary
Mr. Hank Bradley, Member
Mr. Matt Caldwell, Member
Mr. D.R. Shipley, Member

Mr. Brent Kisling, Ex-Officio - ABSENT

Others attending the meeting were members of the Oklahoma Development Finance Authority staff and other guests representing firms doing business with ODFA, who are listed on the Attendance Register which is kept in the original meeting file.

ROLL CALL

Chairman Ventris called the meeting to order and requested a roll call from the Assistant Secretary, after which he declared a quorum present.

In response to a question by Chairman Ventris, it was reported that notice of the Regular Meeting of the Authority was filed in the office of the Oklahoma Secretary of State and public notice of this meeting was posted in prominent view at 9220 North Kelley Avenue, Oklahoma City, Oklahoma, twenty-four (24) hours prior to this meeting excluding Saturdays, Sundays, and legal holidays, all in compliance with the Oklahoma Open Meeting Act.

APPROVAL OF MINUTES OF THE MEETING OF APRIL 26, 2023

Minutes of the meeting held April 26, 2023, had been sent electronically to the Board Members prior to the meeting and the reading was waived. Mr. Shipley made a motion to approve the minutes as transmitted. Mr. Caldwell seconded the motion. All members present voted Aye.

FINANCIAL REPORT

Mr. Davis stated that the trended balance sheet and income statements are on pages 19-20 in the board packet. The revenue for the 10 months ended of FY 23' is \$1,950,000, compared to \$1,050,000 this same period a year ago. The expenses are up slightly up at \$949,000 FY 23' year to date versus \$837,000 this same period last year. The operating net income is just over \$1,000,000 compared to a \$220,000 for this same period in FY 22'.

Mr. Davis added that the Authority engaged in a laddered treasury strategy to avoid negative arbitrage. The Authority has had its first roll off maturity and the dollars have been reinvested. This strategy has worked well, and we will continue with it.

Chairman Ventris asked if there were any questions or comments concerning the report. Hearing none, he asked if there was a motion. Mr. Cox made a motion to approve the financial report, as presented. Mr. Carey seconded the motion. All members present voted AYE.

NEW LOAN APPLICATIONS/PROJECTS

A. Oklahoma Development Finance Authority (ODFA) – \$500,000 Oklahoma Community Economic Development Pooled Finance Act Award (ADM dba ADM Grain Company Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce ("ODOC Determination Letter"); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (ADM dba ADM Grain Company Project), Series 2023, in an aggregate principal amount estimated at \$500,000 (the "Award"); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Mr. Stoner stated that a summary of the projects that are in the process right now are on pages 27-29. Currently there are seventy-two projects that have been awarded by the Department of Commerce and approved by the Board. The outstanding balance is \$62 million and this leaves \$138 million of availability.

There are fourteen projects on the agenda today and guests from all over Oklahoma. Each of these projects made applications to the Oklahoma Innovation Expansion Program. There was a two-week period in April to receive applications. The Department of Commerce has reviewed every one of these applications and made recommended awards under the Business Expansion Incentive Program for one of two reasons. First their net positive benefit as defined by the Department of Commerce was larger than \$150,000 and so they were outside of the scope of the OIEP program. So, these projects will be a separate stand-alone project. Also, they couldn't be repaid in less than a year and this is the other part of the scope for the OIEP program. Some projects may get \$150,000 but require a two- or three-year payback.

These awards today are for \$4.5 million in total and \$40 million in new capital investment. These projects support 1,041 jobs and they will be adding 295 new jobs at an overall average wage of \$55,000. This is \$16.5 million in new annual payroll from these projects today.

The first agenda item is for \$500,000 Oklahoma Community Economic Development Pooled Finance Act award for ADM dba ADM Grain Company. The summary for this project is on page 30 and they are making a capital investment of \$4.5 million. ADM Grain Company is planning to construct and rehabilitate rail infrastructure at their facilities in Enid and Hooker.

The Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an incentive award of \$500,000. Mr. Stoner introduced Mr. Scott Keller, the Oklahoma Regional Manager who gave a brief overview of the company and the project.

Mr. Cox made a motion to approve the project. Mr. Shipley seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris
NAY: NONE

B. Oklahoma Development Finance Authority (ODFA) – \$226,500 Oklahoma Community Economic Development Pooled Finance Act Award (Alfa Laval, Inc. Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Alfa Laval, Inc. Project), Series 2023, in an aggregate principal amount estimated at \$226,500 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris stated that Alfa Laval will have a capital investment of \$453,000. They are planning to increase their performance in research and development of new manufacturing methods, technologies and application that will diversify product offerings, which will enable expansion into new industries like cleantech, hydrogen and datacenter cooling.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an incentive award of \$226,500. This will pay out over two years. Ms. Harris then introduced Mr. Matt Kraft who gave an overview of the company and the project.

Mr. Cox made a motion to approve the project. Mr. Carey seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris
NAY: NONE

C. Oklahoma Development Finance Authority (ODFA) – \$250,000 Oklahoma Community Economic Development Pooled Finance Act Award (Buffalo Feeders LLC Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Buffalo Feeders LLC Project), Series 2023, in an aggregate principal amount estimated at \$250,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Mr. Stoner stated that this application is for \$250,000 Oklahoma Community Economic Development Pooled Finance Act Award for Buffalo Feeders located in Buffalo, Oklahoma. They are making a capital investment of \$6.4 million to renovate its existing feed manufacturing plant, replace and invest in new machinery that will allow them to utilize local farms as suppliers for raw ingredients.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an incentive award of \$250,000. Buffalo Feeders will be able to capture withholding taxes quarterly over the next four years, with a maximum incentive of \$250,000. Mr. Stoner introduced Mr. Tom Fanning, the manager of the company who gave a brief overview of the company and the project.

Mr. Caldwell made a motion to approve the project. Mr. Carey seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris
NAY: NONE

D. Oklahoma Development Finance Authority (ODFA) – \$200,000 Oklahoma Community Economic Development Pooled Finance Act Award (CFM Corporation Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (CFM Corporation Project), Series 2023, in an aggregate principal amount estimated at \$200,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Mr. Stoner stated that this is \$200,000 Oklahoma Community Economic Development Pooled Finance Act project for CFM Corporation located in Blackwell, Oklahoma. CFM has a capital investment of \$845,000 to purchase and install upgraded molding line machinery that will eliminate manual interaction to roll the molds and will create a more efficient, higher quality mold.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an incentive award of \$200,000 to be paid over the next two years. Mr. Stoner introduced Mr. Kurt Eck who provided an overview of the company and the project.

Mr. Cox made a motion to approve the project. Mr. Carey seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris
NAY: NONE

E. Oklahoma Development Finance Authority (ODFA) – \$180,000 Oklahoma Community Economic Development Pooled Finance Act Award (ETS-Lindgren, Inc. Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC

Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (ETS-Lindgren Inc. Project), Series 2023, in an aggregate principal amount estimated at \$180,000 (the "Award"); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris introduced the project for ETS-Lindgren located in Durant, Oklahoma. They are making a capital investment of \$462,000 to purchase and install a robotic paint booth.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an incentive award of \$180,000 to be paid over the next three years. Ms. Harris introduced Mr. Joshua Fisher who provided an overview of the company and the project.

Mr. Shipley made a motion to approve the project. Mr. Caldwell seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

F. Oklahoma Development Finance Authority (ODFA) – \$300,000 Oklahoma Community Economic Development Pooled Finance Act Award (Integrated HVAC, LLC Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce ("ODOC Determination Letter"); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Integrated HVAC, LLC Project), Series 2023, in an aggregate principal amount estimated at \$300,000 (the "Award"); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Mr. Stoner reported that this item is for \$300,000 Oklahoma Community Economic Development Pooled Finance Act Award for Integrated HVAC, LLC. The company had applied to the Oklahoma Department of Commerce, and they identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$300,000. The withholding taxes will be captured for the next three years. The capital investment is more than \$4 million.

Integrated HVAC is in Edmond, OK. They will be purchasing land and building a new centralized warehouse location that will dramatically improve supply related problems. Mr. Stoner then introduced Mr. Mark Doolittle who provided an overview of the company and the project.

Mr. Cox made a motion to approve the project. Mr. Bradley seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

G. Oklahoma Development Finance Authority (ODFA) – \$300,000 Oklahoma Community Economic Development Pooled Finance Act Award (Linde Engineering North America, LLC Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Linde Engineering North America, LLC Project), Series 2023, in an aggregate principal amount estimated at \$300,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris reported that this item is for \$300,000 Oklahoma Community Economic Development Pooled Finance Act Award for Linde Engineering North America, LLC. The company had applied to the Oklahoma Department of Commerce, and they identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$300,000. The withholding taxes will be captured for the next two years. The capital investment is \$2.5 million.

Linde Engineering North American, LLC is located, in Catoosa, Oklahoma. They are planning to purchase and install a hot box, vacuum testing equipment, cranes, and other items.

Ms. Harris introduced Mr. Aaron Starkebaum, with Linde Engineering who then gave a brief overview of the company and the project.

Mr. Caldwell made a motion to approve the project. Mr. Carey seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

H. Oklahoma Development Finance Authority (ODFA) – \$600,000 Oklahoma Community Economic Development Pooled Finance Act Award (Nitro-Lift Technologies, LLC Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Nitro-Lift Technologies Project), Series 2023, in an aggregate principal amount estimated at \$600,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris reported that this item is for \$600,000 Oklahoma Community Economic Development Pooled Finance Act Award for Nitro-Lift Turner Machine. This company is in Mill Creek, Oklahoma. The company was founded in 2006 and they are a Native American-owned, vertically integrated oil and gas service provider. Nitro-Lift Technologies is planning to manufacture and lease skid mounted nitrogen vaporization units powered from existing refinery steam to compete with semitrailer mounted pumps which are costlier to operate since they utilize more fuel and require more labor. The company had applied to the Oklahoma Department of Commerce, and they identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$600,000. The withholding taxes will be captured for the next four years. The capital investment is more than \$2.5 million.

Mr. Carey made a motion to approve the project. Mr. Shipley seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

I. Oklahoma Development Finance Authority (ODFA) – \$150,000 Oklahoma Community Economic Development Pooled Finance Act Award (Pivot, Inc. Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Pivot, Inc. Project), Series 2023, in an aggregate principal amount estimated at \$150,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Mr. Stoner reported that this item is for \$150,000 Oklahoma Community Economic Development Pooled Finance Act Award for Pivot, Inc. The company had applied to the Oklahoma Department of Commerce, and they identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$150,000. The withholding taxes will be captured for the next three years with a capital investment of \$600,000.

Pivot, Inc. is planning to renovate and expand its kitchen that will enable the company to expand production of products that it utilizes to provide workforce training to at-risk youth ages 12 to 24 that are aging out of foster care system.

Mr. Stoner introduced Ms. Chandy Rice and Ms. Jennifer Goodrich who gave an overview of the non-profit and the project.

Mr. Cox made a motion to approve the project. Mr. Caldwell seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

J. Oklahoma Development Finance Authority (ODFA) – \$150,000 Oklahoma Community Economic Development Pooled Finance Act Award (Premier Steel Services, LLC Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Premier Steel Services, LLC Project), Series 2023, in an aggregate principal amount estimated at \$150,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris introduced the project for Premier Steel Services, LLC located in Glenpool, Oklahoma. They are making a capital investment of over \$12 million. They are planning to construct a building adjacent to create manufacturing space to accommodate increasing demand for its Fast Cast Bridge, a patented steel-frame, reinforced with rebar caging, composite bridge. After its manufacture, the bridge can replace existing or damaged bridges within one-week from demolition to reopening.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an incentive award of \$150,000. This will pay out over two years. Ms. Harris then introduced Mr. Andy Vanaman who gave an overview of the company and the project.

Mr. Cox made a motion to approve the project. Mr. Bradley seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

K. Oklahoma Development Finance Authority (ODFA) – \$500,000 Oklahoma Community Economic Development Pooled Finance Act Award (Ram Jack Manufacturing, LLC Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Ram Jack Manufacturing, LLC Project), Series 2023, in an aggregate principal amount estimated at \$500,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris reported that this item is for \$500,000 Oklahoma Community Economic Development Pooled Finance Act Award for Ram Jack Manufacturing, LLC. The company had applied to the Oklahoma Department of Commerce, and they identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$500,000. The withholding taxes will be captured for the next three years with a capital investment of \$1.6 million.

Ms. Harris then introduced Ms. Shelby Grove who gave an overview of the company. Ram Jack Manufacturing, LLC is planning to construct a new building addition to existing facility and purchase equipment. The building addition will extend the manufacturing floor to allow to produce larger classified steel products that are currently limited with existing constraints.

Mr. Cox made a motion to approve the project. Mr. Bradley seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

L. Oklahoma Development Finance Authority (ODFA) – \$750,000 Oklahoma Community Economic Development Pooled Finance Act Award (Roll-Offs of America, Inc. Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Roll-Offs of America, Inc. Project), Series 2023, in an aggregate principal amount estimated at \$750,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris introduced the project for \$750,000 Oklahoma Community Economic Development Pooled Finance Act Award for Roll-Offs of America, Inc. This company is in Mead, Oklahoma. They are making a capital investment of \$2 million. Roll-Offs of American is planning to construct a semi-automated loading dock to improve the movement of finished product at the facility.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$750,000. The withholding taxes will be captured for the next three years. Ms. Harris introduced Ms. Elizabeth Hankey who then gave an overview of the company and the project.

Mr. Carey made a motion to approve the project. Mr. Caldwell seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

M. Oklahoma Development Finance Authority (ODFA) – \$320,000 Oklahoma Community Economic Development Pooled Finance Act Award (Southern Specialties Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Southern Specialties Project), Series 2023, in an aggregate principal amount estimated at \$320,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris introduced the project for \$320,000 Oklahoma Community Economic Development Pooled Finance Act Award for Southern Specialties. This company is in Tulsa, Oklahoma. They are making a capital investment of \$1.2 million. They are planning to purchase and install a folding machine which will improve setup times, allow smaller lot sizes, and improve labor utilization.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$320,000. The withholding taxes will be captured for the next three years. Ms. Harris introduced Mr. Hayden Davis who then gave an overview of the company and the project.

Mr. Carey made a motion to approve the project. Mr. Caldwell seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

N. Oklahoma Development Finance Authority (ODFA) – \$150,000 Oklahoma Community Economic Development Pooled Finance Act Award (Texoma Millwright & Welding, Inc. Project), Series 2023

Discussion and possible with respect to a resolution acknowledging receipt of a Determination Letter from the Oklahoma Department of Commerce (“ODOC Determination Letter”); implementing the financial incentive described in the ODOC Determination Letter, namely, the Oklahoma Community Economic Development Pooled Finance Act (Texoma Millwright & Welding, Inc. Project), Series 2023, in an aggregate principal amount estimated at \$150,000 (the “Award”); approving and authorizing the execution and delivery of a Funding Agreement and other related documents; and containing additional matters relating thereto.

Ms. Harris introduced the project for \$150,000 Oklahoma Community Economic Development Pooled Finance Act Award for Texoma Millwright & Welding, Inc. This company is in Durant, Oklahoma. They are making a capital investment of \$400,000. They are planning to construct additional space at its existing facility to include an overhead crane. This will enable the company to accept work that it is currently turning away.

The Oklahoma Department of Commerce has identified that the project is a net positive benefit to the State of Oklahoma and has issued an award amount of \$150,000. The withholding taxes will be captured for the next three years. Ms. Harris introduced Mr. Michael Forbis who then gave an overview of the company and the project.

Mr. Bradley made a motion to approve the project. Mr. Shipley seconded the motion. Upon Roll Call, the vote was as follows:

AYE: Bradley, Carey, Caldwell, Cox, Shipley, Ventris

NAY: NONE

REVIEW AND POSSIBLE APPROVAL OF TRAVEL CLAIMS

Mr. Caldwell made a motion to approve the travel claims. Mr. Carey seconded the motion. All members present voted AYE.

PRESIDENT'S REPORT

Mr. Davis reported that seventy-two projects have been approved and closed and are receiving payments from the Business Expansion Incentive Program. There is still capacity in the program for future awards. The staff has been working on efficiencies on administering this program. Staff for the Authorities has not been increased and this is the most active projects that we have worked on under this program. These incentive payments are paid quarterly, so there are a large number of transactions that we process each quarter. Mr. Davis stated that Ms. Dobbins has done an amazing job at keeping up with the quarterly payments, the bookkeeping and internal controls are impeccable. Mr. Davis feels that the Authority has found a model that will be far more efficient.

The Authority is wrapping up the OIEP Series 2022. This was the 125 new awards for \$9.1 million. There are still twenty-eight companies that are active. There have been eighty companies that have paid off in full. There were seventeen companies that withdrew for one reason or another. There has been \$7.85 million dispersed through May. The last payments will go out in June. Some companies will not achieve the full amount of the award. This is the function of being paid for performance. If their withholding taxes didn't meet what the expectations were, they will not be paid out in full.

The OIEP Series 2023 is getting under way, and we now have a list of the companies. Mr. Stoner added that there were 222 applications this year, a 30% increase over last year. There were 178 companies that were approved for the program. There were multiple training sessions to get everyone going in the same direction. All the documents were sent out to 178 companies last week that included the funding agreement, signature pages and ACH authorizations. This is all the paperwork that is required for the administration of the program. The heavy lifting begins with getting all the information back so that we can start collecting withholding taxes starting June 1st.

Mr. Davis stated that last month there were a few stand-alone BEIP projects and a lot on the agenda today. These projects were spun out of the OIEP applications that were a benefit to the State and the Department of Commerce made the determination that these would be stand- alone projects.

The projects were divided up so we would not be here all afternoon. Next month there will at least be three additional projects and there may be more in the pipeline.

Last month the Board approved the Professional Service Providers for the Master Lease Property and Equipment Program, Series 2023. There were four projects that were approved last week by the Council of Bond Oversight. They include Eastern Oklahoma State College, Murray State College, Northern Oklahoma College, and Redlands Community College. The bonds should be priced at the end of June and close July 11th in the amount of \$11.3 billion. This is less than what is normally done but Mr. Davis doesn't see anything else on the horizon. This may be the extent of the program this year for the Master Lease Real Property. There might be an equipment deal in the Fall, but he hasn't had any conversations about any needs. This will also be the first time that we will be in the market in a long time. It will be interesting to see what the pricing will look like. Mr. Davis feels it will be a shock to our system. The rates are considerably higher.

The next fed meeting is scheduled for June 14th. Mr. Davis added that he has been watching Fed Futures and the probabilities for a rate hike or no hike have been all over the place. He assumes this is from the debt ceiling discussion. It is likely there could be another quarter increase. The rates were at .25% in March of 2022 and now we are looking at 5.5% if they raise it another quarter. This is 525 basis points in 15 to 16 months.

Next, Mr. Davis reported on the utility securitization program. There are monthly and semi-annual certificates, which require posting information to MSRB, EMMA and 17G5 website. Mr. Davis added that Ms. Burgard has done an excellent job and she spends more of her time doing that than he would have thought going into this program. He stated that he is so glad that she is on staff. Mr. Davis stated that he hired Ms. Burgard when he was at the Oklahoma Student Loan Authority, so she comes to the Authority with a ton of bond administration knowledge and excellent relationships with the Trustees. The Authority needed all these tools to get through this. Each of the four utilities are approaching or just passed the first debt service and semi-annual certificates. There is a lot of accounting and cross checking. There have been conference calls with the utilities, bond counsel, our staff, Trustee and the Treasurer's office. This is a new process to the Authorities and new to the utilities. This first semi-annual period has been "fun". There is a lot of work on the Authority's side, Trustee, the Utility's side. He feels that things will begin to move more smoothly going forward.

Mr. Davis stated that noticeably absent was Director Kisling. He sends his regrets he had a hard conflict and is unable to attend. He would have loved to have been at the meeting and proud of all the agenda items. Mr. Kisling resigned his position as the Executive Director at the Department of Commerce effective June 8, 2023. Mr. Davis stated that he is working right up to the date. He was recently at the New Orleans energy conference. Mr. Davis is hopeful that we will continue to work with Mr. Kisling. Mr. Kisling has been the longest serving Executive Director in the 13 years that Mr. Davis has been with the Authority. He provided stability there in the four years that he was there. He will be missed on this Board as well as the Department of Commerce.

Mr. Davis reported that he has been following the Oklahoma Turnpike Authority Open Meetings, Supreme Court case and what impact that may or may not have on the Authority. Earlier in the meeting today he received a text that the State's Supreme Court ruled in favor of the Oklahoma Turnpike Authority 6-3. Mr. Davis has not been able to read the opinion or rulings, but he thinks this is good news. This case could have had implications with regard to all State Boards, Agencies and Commissions.

Mr. Davis pointed out that on pages 44 and 45 was the Business and Development report and that this concluded the President's Report. Chairman Ventris made note that no formal action was taken during the President's report.

ADJOURNMENT

Chairman Ventris asked if there were any announcements. Hearing none, he asked if there was a motion to adjourn. Mr. Cox made a motion to adjourn. Mr. Carey seconded the motion. All members present voted AYE.

These minutes officially approved and adoption this 28th day of June 2023.



Chairman

SEAL



Assistant Secretary